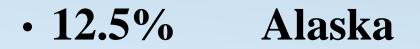
# THE FAIR SHARE ACT ALASKA'S FUTURE

**VOTE YES ON 1 FOR ALASKA'S FAIR SHARE** 

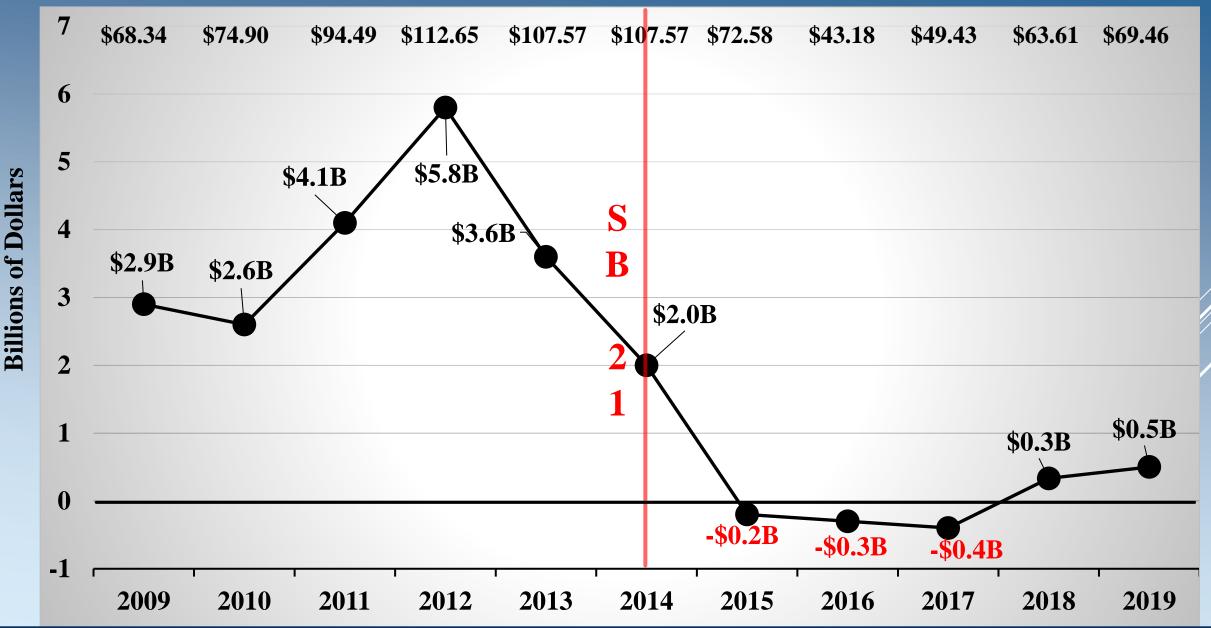
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### **Royalties**

- Not a Tax, Rent for Lease
- Typical Royalties
  - 25% Texas/Arkansas/Private
  - 20-25% Louisiana/Colorado/New Mexico
  - 16.7-20% North Dakota/Wyoming/Utah/Fed Offshore



#### **Production Revenues After Credits 2009-2019**



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#### **Comparative Production Revenue**

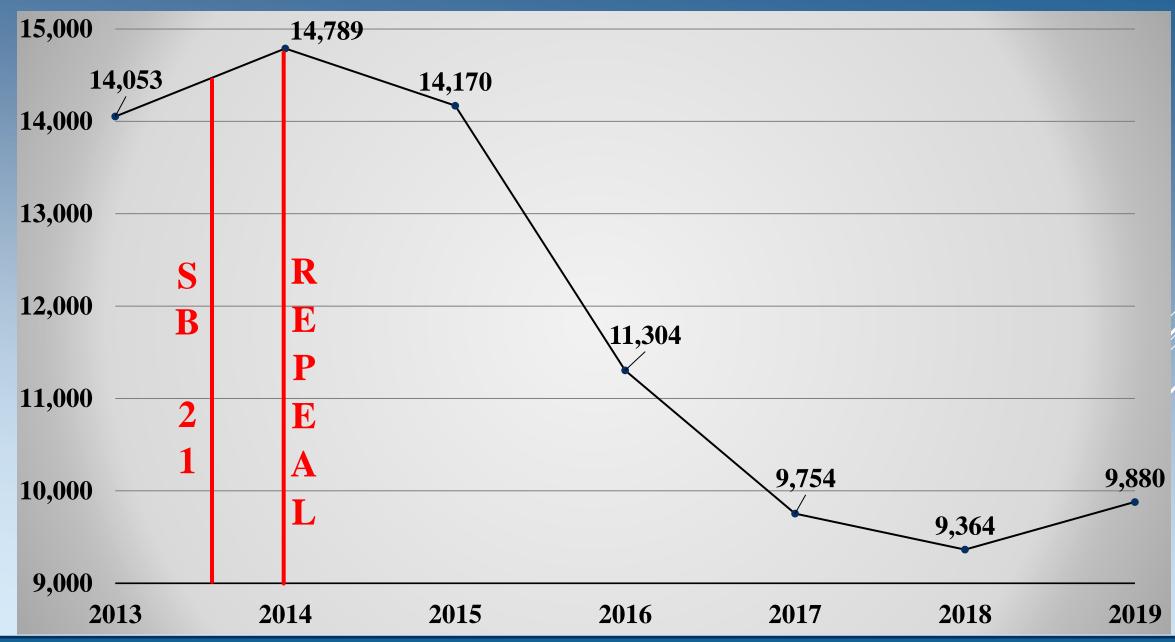


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## **Prudhoe Bay Unit Net Production Value (2018)**

	Price (per bbl)	Barrels (Thousands)	Value (Millions)
Gross Revenue	\$63.61	106,033	\$6,744.7
Less: Transportation PBU to West Coast	(\$9.12)	106,033	(\$967.0)
Less: PBU Royalty Barrels (12.5%)	\$54.49	13,254	(\$722.2)
Less: PBU Operating Costs	\$12.61	92,778	(\$1,170.0)
Less: PBU Capital Costs	\$2.18	92,778	(\$202.0)
Net Production Value	\$39.70	92,778	\$3,683.5
<b>Total Production Taxes Paid</b>			\$229.7

#### Alaska Oil and Gas Jobs 2013-2019

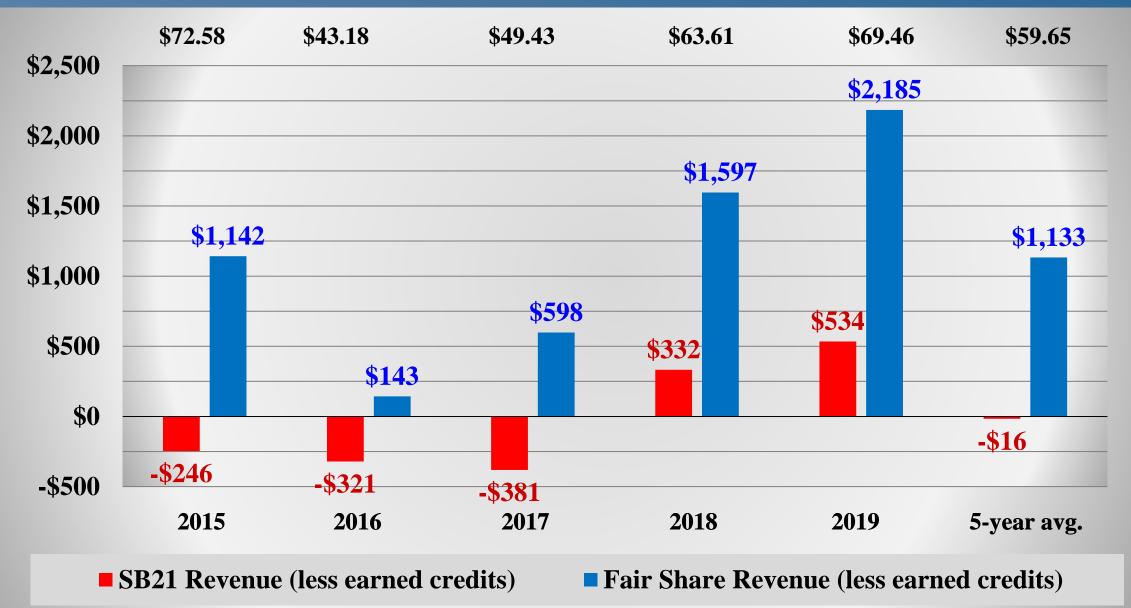


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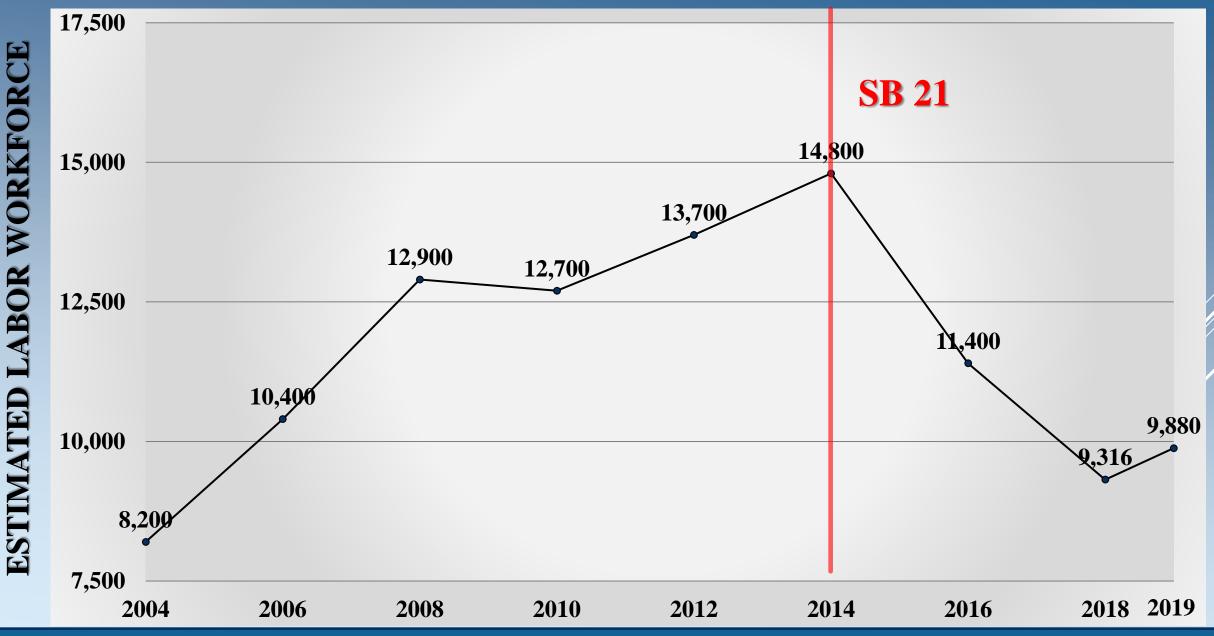
## **Ballot Measure 1 (The Fair Share Act)**

Major Feature	Change	Policy
Applicability	Only Applies to the Prudhoe Bay Unit, the Kuparuk River Unit, and the Coleville River Unit	Only Applies to Largest and Most Profitable Fields and Not to New and Developing Fields
Minimum Rate	Increases Minimum Rate From 4% to 10%	Raises Minimum Rate to a Reasonable Level
Tax Credits	Eliminates the \$8 bbl Credits for Production From Our Major Fields	No Economic Justification for Existing Credits, Production Required, Produced for Decades Without Credits
Cost Deductions	Requires Deductions to be Related to the Major Fields	Unrelated Costs Should Not Be Deducted From Our Share of the Major Fields
Progressivity	Increases Rates as the Price of Oil and Producer Profits Increase	Alaskans' Share Should Increase as the Price of Oil or Producer Profits Increase
Transparency	Requires Tax Filings to Be Public	Alaskans Should Know the Revenues, Costs, and Profits for Our Major Fields

#### **Production Revenues SB21 vs. Fair Share Act**

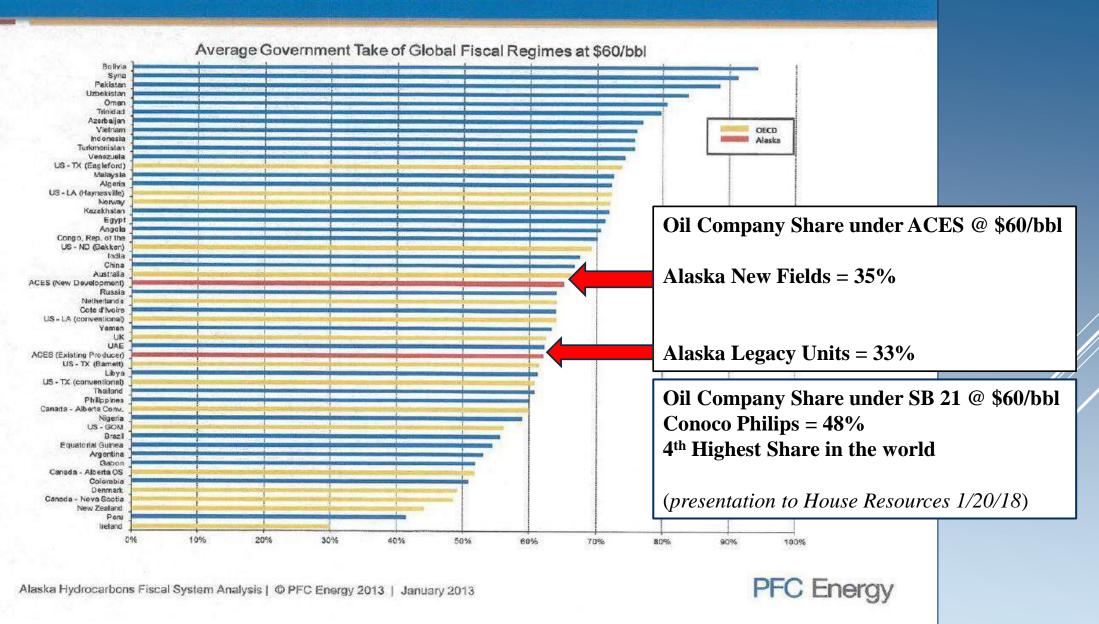


#### ALASKA OIL JOBS BY YEAR

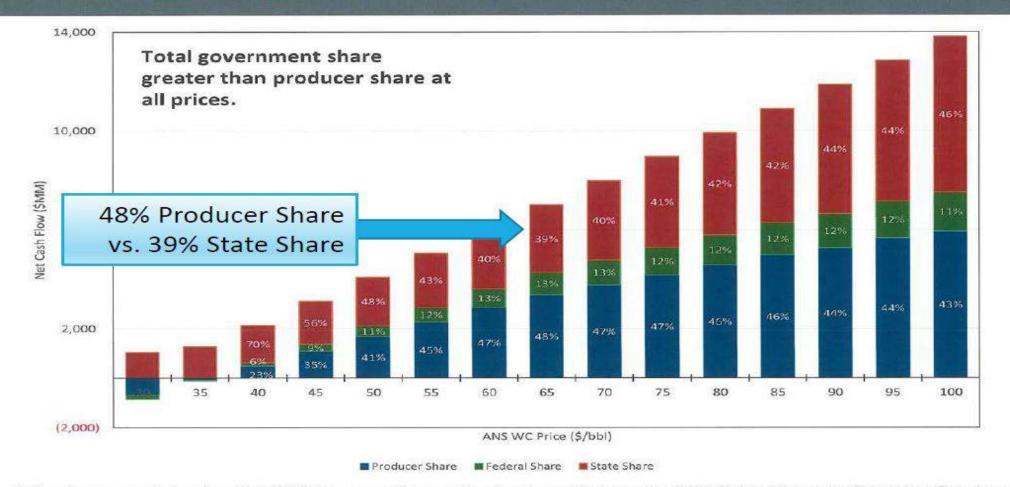


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#### Regime Competitiveness: Average Government Take at \$60/bbl



#### FY 2018 State/Fed/Producer Share vs ANS WC - Fall 2017 RSB Assumptions



Estimate generated using Fall 2017 Revenue Source Book assumptions and a 21% federal tax rate for entire fiscal year. State share shown excludes tax credits other than per barrel tax credits. State revenue includes income tax, property tax royalty and production tax.

January 29, 2018

ConocoPhillips

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Conoco Phillips Presentation on HB 288 in House Resources 1/29/18

#### Alaska Oil More Profitable than Lower-48

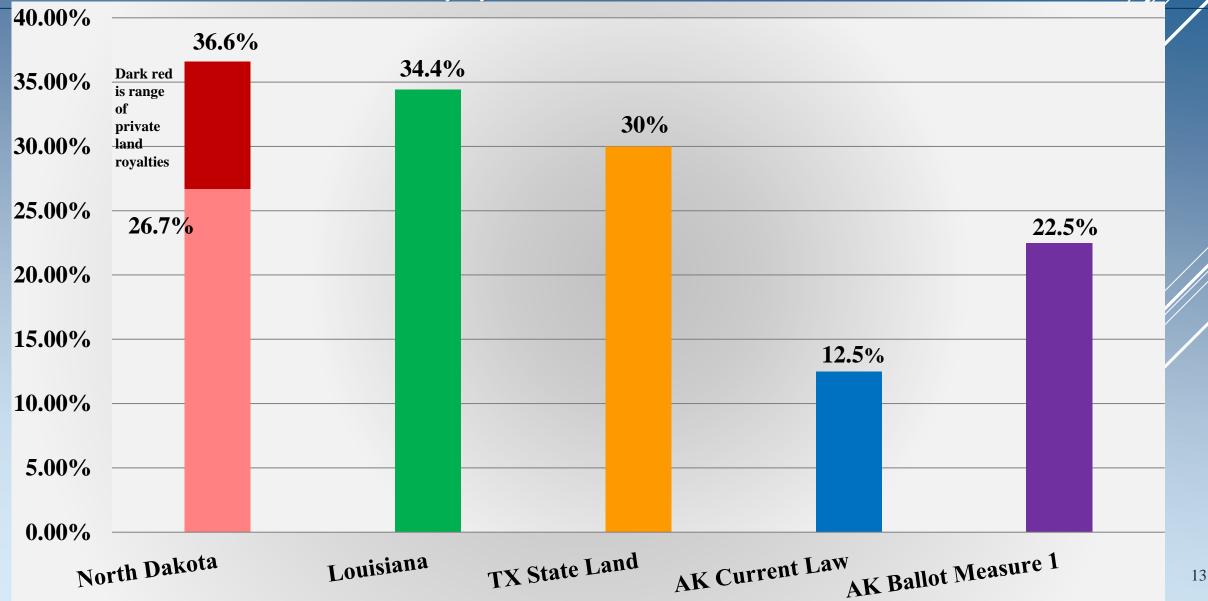


**Billions of Dollars** 

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#### Alaska Receives Less Than Other Major Oil Producing States

**Combined Royalty and Production Taxes at Current Prices** 



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